

RAILMARK TURNS 25

August 28, 2023

HENDERSON KY — Railmark Holdings, Incorporated (www.railmark.com) announced today that yesterday the company reached its 25th year of providing rail services which offer "A New Train of Thought...®". On August 27, 1998, B. Allen Brown II formed Railmark with one goal in mind — to deliver rail services to its customers which exceed expectations and deliver them timely and with integrity. The company would leave its "mark" in rail services with quality workmanship, earn its repeat business with honesty in its recommendations, and provide flexible solutions commensurate with the customer's needs. While not as large as some of its competitors, Railmark would always remain "right-sized" so that its corporate principals and service delivery standards remained high for all its customers and stakeholders. Though the Company's customer base includes some of the world's largest corporations and governments, Railmark's commitment to its rail service delivery principles would never change due to the size of the customer served or rail project completed.

Railmark was among the first on many industry fronts. In 1998 when email and the internet were in the very early stages of marketplace acceptance, Railmark began its first day of business with its own website and email. In the early years of the rail industry's push into Electronic Data Interchange (EDI) Railmark was among those chosen to evaluate and beta test various shortline rail management systems from an operator's perspective. Railmark was an early promotor of modern shortline transloading services as a means of generating additional rail traffic and expanding customer engagement. In 2007 Railmark began working with international rail projects and today has gained direct rail experience with 40 countries around the world. In 2012 Railmark launched its ECORail® line of biobased rail lubricants long before "environmental sustainability" became a corporate principle. Railmark continues to invest in new rail technologies that it plans to announce in the months ahead.

Throughout the years Railmark has remained committed to its business model of providing quality rail services in track construction & maintenance, railcar mechanical services, industrial rail switching, rail transportation, and transloading. Railmark serves its customers from its six "Rail Service Centers" and mobile repair teams across the U.S. Railmark owns and operates two shortline railroads - the Yreka Western Railroad and Railmark Industrial Railway. Today the Company remains focused on building a top-flight management team which will lead Railmark through its next 25 years of delivering "A New Train of Thought...®".

ABOUT RAILMARK: Founded in 1998, RAILMARK® provides unique, cost-effective, integrated and environmentally safe rail services, products, and solutions to the North American and international railroad industry, rail transportation users, transit agencies, and governments, that reflects "A NEW TRAIN OF THOUGHT ...®". Railmark's principal operating subsidiaries are RAILMARK TRACK WORKS INC., RAILMARK RAIL SERVICES INC., RAILMARK INDUSTRIAL RAILWAY INC., YREKA WESTERN RAILROAD COMPANY, and TRAIN TRAVEL, INC. Railmark offers the industry's only EPA-approved and USDA-designated biobased rail lubricants under its ECORail products line.

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