

# Railmark Track Works Inc.

**Providing Cost Effective Track Maintenance Programs To Rail Users** 







#### When Attention to Detail Matters

Railmark Track Works Inc. provides full-service track construction, maintenance, and inspection services to the railroad industry, industrial rail users, and governments in the United States and other parts of the world.

Through its network of Railmark Rail Service Centers, Railmark Track Works provides full-service track construction and maintenance services and has performed track work in thirty-two states, Canada, and western Africa. Railmark welcomes both small and large jobs and specializes in cost-effective track inspection and maintenance programs, including our NEW Friction Management Program which uses Railmark's ECORail® biobased rail lubricants, an EPA-approved product. Railmark guarantees and commits to quality workmanship and our customer service delivery is unsurpassed. Railmark maintains 24-hour emergency services from its Rail Service Centers located in CA, CO, IN, KY, OH, & LA.

Railmark maintains an excellent safety record and uses experienced crews with veteran railroad industry managers. Railmark continuously strives to ensure that its employees are among the safest and best trained in the industry.

Let Railmark present a quotation for our cost-effective track inspection and maintenance services. It is easier and safer to take care of small track issues proactively rather than wait until they become larger emergencies. Let us pay attention to your track maintenance, because at Railmark, "Attention to Detail Matters."





Railmark Track Works personnel conducting track inspection and addressing maintenance "DETAILS".





#### What Makes A Railmark Track Program Different

Railmark Track Works believes that becoming proactive with track maintenance starts with one of our thorough, certified track inspections. This initial inspection describes the technical features of the rail facility and their current compliance with OSHA, railroad industry safety standards, the specifications required by your serving rail carrier, HAZMAT compliance, state industrial rail use regulations, and the identification of any outdated rail components. Customer rail volume usage is also considered.

Railmark's inspection covers 9 basic "Inspection Points", including Tie Condition, Track Gauge, Track Joints, Rail Condition, Roadbed—Ballast & Cross Level, Vegetation, Track Fixtures (including track protection), Drainage, and General Operations.

Railmark then presents written and supportive recommendations, but unlike our competitors who would want you to perform all of the work at once, we classify our recommendations into four categories: (1) Emergency issues (work that has to be performed now as dangerous or derailment conditions are imminent); (2) Work to be performed in 1-12 months; (3) Work to be performed in 13-24 months; and (4) Work to be performed in 25-36 months. Railmark's approach ensures you are not caught off guard and most of the maintenance can be scheduled and budgeted.

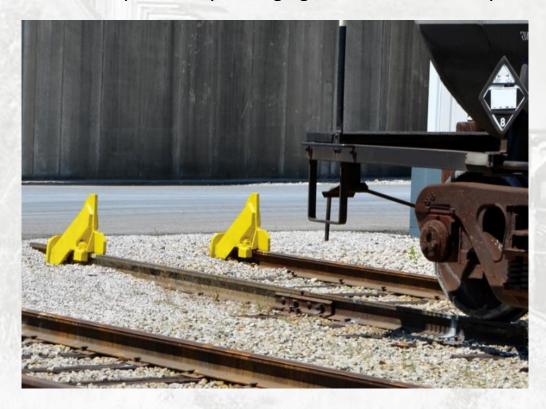
Railmark offers our cost effective "Track Tune-up" plans. It is east to forget that railroad track is a tool that also requires ongoing maintenance based on usage. Railmark will match a plan suited for your operation that will keep your operation safe.





### **Industry Rail Operations Are Regulated**

Whether it is federal OSHA, state OSHA, or another regulatory agency, an industry's railroad track facilities are regulated. Your connecting railroad will also have conditions that must be met before providing service to your facility. Railmark Track Works will keep you in compliance and above all else, will make sure your rail facilities are safe. Our documented and certified track inspection report is a start to proactively managing the maintenance to your rail facilities.



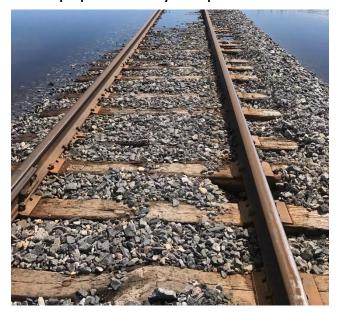




Small track defects can lead to larger problems. Loose or defective bolts and deteriorating cross ties will lead to weakened joints and spreading gauge that will create derailment conditions. You have a lot riding on your rails and your tracks need the same proactive maintenance attention as any other piece of equipment in your plant.



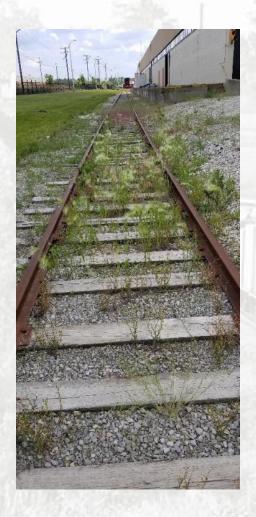
Damaged or defective bolt sets and joint bars will cause track misalignment and create conditions for potential derailments and further maintenance.



Damaged and defective cross ties and improper roadbed rail ties are a big safety concern in railroad maintenance and can lead to larger track operating problems.









Overgrown vegetation, fouled ballast, and poor drainage combine to contribute to a weakened roadbed, increased cross tie deterioration, and increase safety hazards for the switch crews.













Track misalignment, worn or damaged turnouts, and poor roadbed conditions can be prevented with regular track inspection and maintenance, preventing potential derailments.













Damaged, worn, and defective rail will cause trains to derail, resulting in costly repairs.





#### Importance of Regular Track Maintenance

- Regular track maintenance is necessary to keep operations moving smoothly, safely, and proactively prevent costly derailments.
- Small seemingly insignificant issues will develop into large scale problems.
- The financial cost of cleaning up just one derailment and repairing the track and equipment damage could potentially fund years of proactive track maintenance.
- Railmark's programs are easily budgeted and planned as opposed to our competitors
  who would press that all the work be performed at once. Railmark will never
  compromise safety but will share with our customers practices that will spread out the
  cost of maintenance and rail facility upgrades.
- The strategy is simple and it starts with a thorough, written and certified Track
  Inspection, followed with a maintenance plan that is matched with the operation and
  track usage. Railmark's plans are measured and designed to be proactive.





#### Why Choose Railmark

- Railmark has been an industry leader in railroad operations and maintenance for over 20 years
- At Railmark details make a difference and our experienced teams follow through to make sure our customers have the safest, best maintained rail facility possible with the most costeffective program.
- Railmark has serviced and maintained tracks of all sizes and in all industries during our 25 years in the railroad industry.
- The service we provide is second to none and Railmark guarantees satisfaction. We are low impact and use wherever possible, environmentally friendly rail materials, products and practices.







### **Railmark Track Maintenance Programs**

- Annual "Track Tune-Up" and Maintenance
  - Suggested for smaller operations, tracks and minimal traffic

- Bi-annually "Track Tune-Up" and Maintenance
  - Suggested for medium sized operation, tracks and medium traffic
- Quarterly "Track Tune-Up" and Maintenance
  - Suggested for large operations, tracks and heavy traffic
- Friction Management Program, NEW for 2023!
  - Suggested for transit agencies and rail networks using wayside lubricators

All rail maintenance programs are quoted on a location specific basis. Let us provide you with a Quote for our track maintenance services.





#### **Track Construction & Maintenance**

Railmark Track Works Inc., a Railmark subsidiary, performs track construction and maintenance in multiple US markets where the company either has an operating railroad or one of its Railmark Rail Service Centers. Railmark's Rail Service Centers are designed to perform track work, railcar repair, and rail logistics from the same facility using the same local teams. Railmark Track Works also has two divisions, ECOrail® Products and Railmark Technologies, specializing in products and technologies that enhance railroad operations.



Railmark Track Works personnel conducting track inspection and repair on an industrial track



Railmark Track Works personnel preparing for maintenance work





#### **New Track Construction**

Railmark utilizes modern and highly productive track laying, ballasting, and maintenance of way technology for new track construction and maintenance.

Videos of New Track Laying Machinery in Action:

https://www.youtube.com/watch?v=RI3ECCTwy8o https://www.youtube.com/watch?v=d5PHOlyK\_rI



**New Track Laying** 



**Ballast Regulator** 



**Ballast Tamper** 



Continuous Track Lifter



Rail Grinder





## www.railmark.com

#### **Contact Information**

Mr. B. Allen Brown II President & CEO

Railmark Track Works Inc. (Mailing) P.O. Box 613 Henderson, Kentucky USA 42419

(Physical) Henderson Union Station 1047 4<sup>th</sup> Street Henderson, Kentucky USA 42420

Tel: +1(812)454-2350, Direct Mobile: +1(309)370-5160

Tel: +1(270)477-7000, Receptionist

Email: abrown@railmark.com



