



Railmark Rail Services Inc.

Providing Dedicated Industrial Switching Services
With A “New Train of Thought...®”



Why Choose Railmark?

Railmark, now in its 25th year of operation, provides dedicated, fully integrated industrial rail services including **Locomotive Supply, Switching Services, Track Construction & Maintenance, and Railcar Repair & Fleet Services**. An accomplished provider of railroad transportation, rail services, and rail systems development, Railmark can provide an integrated rail service package including one or more rail services, that is designed to provide efficiency, reliability and safety. Railmark accomplishes this using highly trained crews and a management team dedicated to customer satisfaction. Railmark's operations, where possible, are conducted with products and best practices that are less intrusive to the environment and create a smaller carbon footprint. Railmark also **owns and operates railroads and rail facilities in the U.S.**



Railmark welcomes the opportunity to provide your rail project with ***A New Train of Thought...[®]***

What We Do

Railmark provides total rail services, unique products, and complete network solutions to **North American and international railways**, rail transportation **users, transit agencies**, and **governments** that reflects *A New Train of Thought...[®]*

Railmark offers a **full suite of rail services** including:

- **LOCOMOTIVE SUPPLY:** Railmark's locomotives contain features to complement the operation and enhance the safety of its employees. Railmark also leases locomotives to others.
- **SWITCHING SERVICES:** Railmark's teams have a performance track record which includes reliability, efficiency, and safety. Railmark's style of operation both compliments and adds value to our customers.
- **TRACK CONSTRUCTION & MAINTENANCE:** Railmark provides forward, pro-active track maintenance plans designed to build and strengthen rail operations. When embedded in a Railmark Rail Services package, the customer's track conditions and features are carefully examined and coordinated with the switching operation and over time will be strengthened.
- **RAILCAR REPAIR & FLEET SERVICES:** Railmark performs on-site, programmed, mobile or shop railcar repair and fleet services. These include, but not limited to, mobile and shop repairs, railcar modifications & enhancements, railcar storage, railcar cleaning, load inspections, and railcar mechanical inspections.

Track Construction & Maintenance

Railmark performs track construction & maintenance in multiple US markets where the company either has an operating railroad or one of its Railmark Rail Service Centers. Railmark's Rail Service Centers are designed to perform track work, railcar repair, and rail logistics from the same facility using the same local teams. Railmark offers its ECOrail® line of biobased, biodegradable rail lubricants made from USA-grown crop oils and have both EPA and USDA designations.



Railmark personnel conducting track inspection and repair on an industrial track in Indiana.



Railmark personnel preparing for maintenance work.

Railcar Repair & Fleet Services

Railmark performs on-site, programmed, mobile or shop railcar repair and fleet services. These include, but not limited to, mobile and shop repairs, railcar modifications & enhancements, railcar storage, railcar cleaning, load inspections, and railcar mechanical inspections.



Railmark Rail Service Centers

Railmark has six (6) “Rail Service Centers”: **Northern California (CA, OR & NV), Denver (CO), Gulf Region (Mobile to Houston, based in central Louisiana), Indiana, Great Lakes Region (MI, OH & western PA) and Western Kentucky (KY, IN & TN).** Railmark’s Rail Service Centers are designed to perform track work, railcar repair, and rail logistics from the same facility using the same local teams.



ECORail® Products Division

ECORail® Products Division (www.ecorail.net) – Manufactures and sells high performance, environmentally-safe consumable rail products. These include ECORail® biobased lubricant products: **RAIL SWITCH PLATE LUBRICANT, RAIL CURVE WAYSIDE LUBRICANT, TOP OF RAIL COMPOUNDS, and HYDRAULIC OILS.** The company also offers Full-Service Friction Management Systems, ECOwash™ rail equipment cleaning solution, and ECOdeck™, a special wood preservative for railcar decks and linings, wood rail ties and bridge members.



ECOWash for safely cleaning railroad tank cars and truck tank trailer equipment.



ECOdeck is a polymer ceramic nanocomposite technology used for preserving and protecting wood used in railcars as well as wood crossties and bridge members.

ECO-SAFE

ECORail® biobased lubricants include environmentally-safe switch plate lubricants, rail curve wayside lubricants, top-of-rail compounds, and hydraulic oils.

Other Advantages of Using Railmark

Railmark makes its “MARK” by delivering top quality rail services and products which exceed customer expectations. Railmark’s commitment to quality service delivery in its 25-year history has earned the repeat business of some of the largest corporations in the U.S. Other advantages of using Railmark are:

- Wherever possible or practical, Railmark will conduct its operations and deliver its services using practices and products that are less intrusive on the environment and helps with reducing the carbon footprint.
- In addition to Safety, Quality Workmanship, Awareness of the Environment, and Reliability, Railmark will perform its work with the highest standards of ethics and integrity. Each employee is required to sign the Railmark Statement of Ethics and is reviewed on its adherence on an ongoing basis. All employees are expected to qualify to hold “eRailSafe” credentials which Railmark uses to perform its background checks.
- Railmark is “Avetta Certified”. Railmark’s safety record, safety rules, and safety testing procedures are independently audited and verified through the Avetta Network.
- Railmark employees are trained and certified under AREMA standards and the appropriate railroad regulations found in 49 CFR Parts 200-299.
- Railmark is “SAP” Capable and has the ability and access to submit invoices and receive purchase orders through SAP. Railmark is a part of the “Ariba Network”.
- Railmark utilizes Job Briefings and ongoing safety and operations training of its employees. These efforts have paid dividends, as the Company has not had one reportable injury or accident in over fifteen (15) years.

Railmark's Railcar Workmanship

Railcar Reconditioning – Railmark Rail Services can recondition or repurpose railcars to customer specifications while ensuring they meet all railroad regulations.

As an example, from 2012-2014 Railmark supplied and mechanically refurbished seven Budd passenger cars and a power car for Ferromex's (FXE) Health Train. The Health Train launched successfully in 2014 and has served hundreds of thousands of Mexican citizens living in areas without convenient medical care. Ferromex selected Railmark to perform this work based on the company's extensive railcar experience. All railcars were inspected and sourced by Railmark and reconditioned and certified for 110-mph (177 kph) service. To learn more about Mexico's Health Train, which Railmark played a key role, visit this link: www.youtube.com/watch?v=UO9WleEfK2E



Example of power car and passenger cars repurposed by Railmark into cars for Mexico's Ferromex Health Train.



www.railmark.com

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